

Imagine ...



the future

AvanTech

Maggie L. Walker Business & Technology Center



A downtown

office with flexible leases and screaming-fast Internet access. Office space that can grow with you. Your neighbors are



entrepreneurs who work with computers, the Internet, in telecom and wireless, and other high-tech fields.

You have access to conference rooms, color printers and copiers, and a state-of-the-art video conferencing center. There's someone to answer



your calls and deliver your mail. Down the hall, someone just made their first million. Five months ago, they were working out of their garage. Rent is low.

Energy is high.

Interested? AdvanTech will take you there.

Nurturing Success

AdvanTech's mission is to encourage the development of new, high-growth technology businesses. AdvanTech, by furnishing an array of services, provides supportive environment for existing technology companies to prosper and attain a solid position in the industry, enriching the Richmond region.



The Future

Technology is the most growing industry in the world, and innovative ideas emerge every second. AdvanTech provides an opportunity for those companies with ideas, energy and vision, but lacking essential resources, to place their stake in the changing indus-

try. We invite you to take a look at the AdvanTech at Maggie L. Walker Business & Technology Center.

*"Make no small plans-
small plans have no magic
to stir people's blood.
Make big plans, and
the Lord shall
abundantly bless us."*

-Maggie L. Walker

Lasting Connections

One of the valuable elements of AdvanTech's advantage is the exposure to the media and potential strategic partners. We offer press releases, as well as lending contacts through the existence of a micro-loan and a venture capital business within the building. In addition, by being included in a talent pool of technology companies, tenants benefit from a natural, campus-like environment with learning and networking opportunities for profitable partnerships and alliances.

Built for Speed

Each office has high-speed Internet access, voice mail and multiple phone lines.

Affordable Space

Tenants receive fully-furnished, premium downtown office space priced below market value.

Room to Grow

With flexible leases, AdvanTech offers space that can be expanded as companies grow.

Shared Services

Tenants share administrative services, including a central reception area and a receptionist







AdvanTech
Maggie L. Walker Business & Technology Center

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Associate Member

AdvanTech provides the following accommodations and services for its Associate Members. Associate Members also enjoy the benefits and services of Auxiliary Memberships (see insert).

Technology

- Building wired with CAT-5, high-speed T-1 Internet access in every office
- Fully digital, software based telephone and voice mail system with multiple phone lines
- State-of-the-art Video Conferencing Center
- Access to audio-visual equipment
- Copy center with color printers and facsimile
- Card accessible security system, 24 hours a day and 7 days a week

Physical

- 53,000 square foot office building with 150 fully furnished suites
- Break rooms and mini-kitchens on each floor with vending machines
- Stress relief room, equipped with exercise equipment and shower
- 8 Conference rooms
- Professional Training Facility
- Free Parking

Business Support Assistance and Information

- Reception, clerical, janitorial and maintenance services
- Mail services
- Business Resource Center with counselors from the Greater Richmond Small Business Development Center (see Auxiliary Memberships)
- Access to professional training, seminars and consultation

Value-Added Benefits

- Convenient downtown location
- Offices priced below market value
- Lucrative, enterprise zone benefits
- Flexible leases with the ability to acquire additional space as needed

Auxiliary Members

Auxiliary Memberships are designed for applicants who are not yet ready to join AdvanTech's Associate Membership, but who need business assistance. Memberships are non-binding and maintained on a monthly basis. For one monthly fee, Auxiliary Members benefit from the following:

Access to Space

- Auxiliary Members can utilize available offices for meetings with clients, investors, and consultants
- Auxiliary Members have access to available conference rooms, including a state-of-the-art video conferencing center

Access to Professional Resources

- Members can forward their calls to the AdvanTech receptionist, who will either forward the calls or take messages for members
- Members can lease audio-visual equipment on a per-hour basis
- The Copy Center with color printers and facsimile are available for use by Auxiliary Members
- Members may also receive clerical support as needed
- Members are strongly encouraged to attend AdvanTech's training seminars and information sessions
- Auxiliary Members can also use AdvanTech's mailing address and services

Access to the Business Resource Center

The Business Resource Center is open to the public and provides pertinent and timely reference material, such as market and industry analysis and business planning and development. The Business Resource Center also has computers for usage with high speed Internet access and software and programs that are relevant for small business development. Auxiliary Members can also avail themselves of counselors from the Greater Richmond Small Business Development Center.